### Best Practice Carpet Care Systems

Protection 

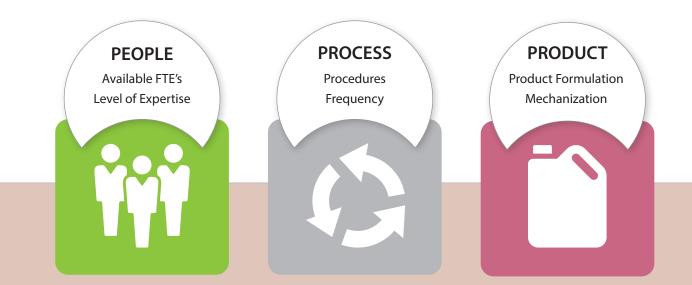
Longevity 

Appearance

Clean, Safe, Healthy Facilities - Lowest Total Cost 🥔



### Successful Carpet Care It's About People, Process & Product





### Building a Custom-Tailored Carpet Care Program

Ask your Hillyard Account Manager to perform a best practice carpet care and matting evaluation to assist you in building the right floor care program for your facility.



# Trapping Soil, The First Line of Defense

Place 12 to15 Feet of CLEAN-IN-PLACE Matting at the Entryways

Trap 85% of the SOIL BEFORE it enters your facility!





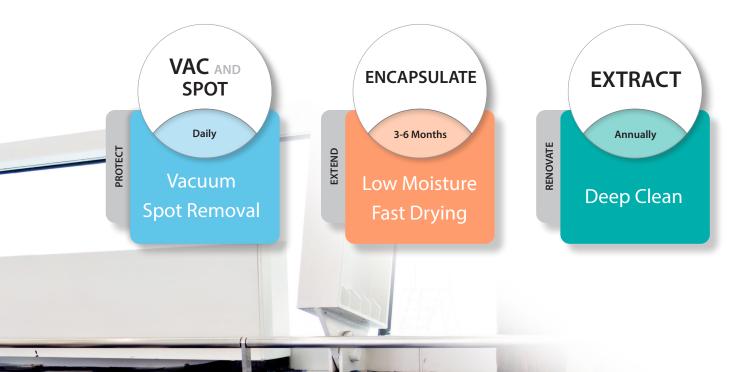




Scan Code More Info & Video!



# MINIMIZE Extraction Processes, IMPROVE Appearance, EXTEND Carpet Life Cycle



#### Green Seal<sup>™</sup> Certified Carpet Care

#### Hillyard Carpet Pre-Spray

Green Seal is an independent, non-profit organization that strives to achieve a healthier and cleaner environment.

Green Seal provides credible, objective, and unbiased information whose only purpose is to direct the purchaser to environmentally responsible products and services. Go to greenseal.org for more information.



#### Carpet & Rug Institute Approved

Hillyard Double Down AND Carpet Pre-Spray

The CRI Seal of Approval program tests the cleaning effectiveness of spot removers, pre-spray and in-tank carpet cleaning chemicals. To earn the Seal of Approval, solutions are tested on overall cleaning effectiveness and the following criteria:

Rate of resoiling - This ensures that the product does not attract dirt to the cleaned areas faster than the rest of the carpet.

pH Level - A more neutral pH ensures that carpet dyes and fibers are not adversely affected.

Surface texture change - The product must leave the carpet pile minimally changed after repeated cleanings.

Optical brighteners - None are allowed, as they can leave some patches of carpet lighter than the rest.

Color-fastness - Products must not be so aggressive that they cause a color change in the carpet.





# Vacuum Daily

An essential element of preventive maintenance of carpeting is daily vacuuming of medium to high traffic areas and scheduled vacuuming of low traffic areas. Daily vacuuming protects the fiber from soil and extends the life of the carpeting

# **Spot Daily**

To prevent spots form setting into stains, new carpet spots should be addressed daily. Before proceeding with any new spotting product or using an existing product on a new carpet always check for colorfastness before applying the cleaning solution to the carpet.

The Hillyard Trident MS2 is a great choice as a mini spot extractor.

### Use Double Down<sup>®</sup> for Effective Spot Removal Peroxide and Encapsulation Technology

### The Power Of Hydrogen Peroxide

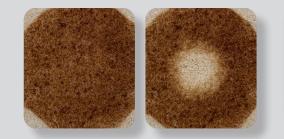
Peroxide excels at brightening and deodorizing carpets. And, it chemically reacts with soils to break them down without leaving a residue like traditional carpet surfactants.

### The Breakthrough Technology Of Polymer Encapsulation

The polymer technology in Double Down encapsulates the remaining soil residue. After the polymer quickly dries to a non-tacky, crystal powder, vacuuming completely removes it from the carpet!

### See The Results

The carpet on the left was saturated with grape juice and left to dry over 90 days. On the right Hillyard Double Down was applied. The result speaks for itself.



BLE DOW

# Hillyard Carpet Solutions Now Formulated with Next Generation ENCAPSULATION TECHNOLOGY

- Reduces Re-soiling
- Extends Cleaning Frequency
- Extends Carpet Life
- Delivers Cleaner Carpets



### Hillyard Crystalline Encapsulation

- Specially formulated Hillyard Carpet Solutions products use high-quality surfactants that excel at separating soil and pre-existing carpet cleaner residue from carpet fibers.
- Then the soil and residue is encapsulated within a proprietary Hillyard crystalline polymer formulation.
- The encapsulated soil and residue crystallizes and dries, making it easy to remove with routine vacuuming.
- The result is cleaner carpet with less resoiling. Less re-soiling can extend the time between cleaning procedures, improving quality and lowering the cost to clean.

### The Choice is Crystal Clear

Not all carpet cleaners are formulated the same, and not all encapsulated carpet cleaners are formulated the same!

When selecting an encapsulated carpet cleaner, make sure it dries to a clear crystal. The crystal is what encapsulates the soil and residues. Wellformed crystals break away and release from the carpet fibers when vacuumed. Without superior crystallization, soils and residues cannot be vacuumed out of the carpet.

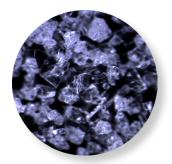


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#### Traditional Detergent Formula

A single dimensional, detergent-based formula dried in a petrie dish and magnified 51 times under a microscope. Dries as a sticky brown residue.



#### Hillyard Crystalline Encapsulation

Deep Action<sup>®</sup>, reformulated as a multidimensional surfactant, acrylic polymer blend, magnified 51 times under a microscope. Dries as clear crystals.



#### ENCAPSULATE

3-6 Months

## Use Deep Action<sup>®</sup> for Low Moisture, Interim Carpet Cleaning Processes

# EXTEND

Low Moisture Fast Drying

### Bonnet Cleaning Program

- 1. Pre-Spray with Deep Action
- 2. Soak Bonnet in Water and Wring Out
- 3. Run Floor Machine with Bonnet Attached
- 4. Allow Carpet to Dry to Touch
- 5. Vacuum

#### Cylindrical Brush Systems

- 1. Pre-Spray with Deep Action
- 2. Agitate Carpet with Trident ICS17
- 3. Allow Carpet to Dry to Touch
- 4. Vacuum

Cylindrical brush systems use two counter-rotating brushes to effectively clean and agitate both sides of the carpet nap. The brushes also lift and groom the carpet pile, while the debris bin catches soil and debris.

#### Advantages

- Fast drying, less downtime
- Lower water consumption
- Lower possibility of stains "wicking" back up
- Simple process to execute
- Bridges the gap between restorative cleaning processes, making restorative cleaning easier
- Enhanced appearance

#### Limitations

HILLYARD

Deep Action

ENTS: 1 U.S. GAL. OR 3.785 L

HII 00918

 Provides excellent results for the time invested but does not clean as deep as hot water extraction

### Get Your Carpets Cleaner With New Deep Action

This entire sample test carpet was soiled with ASTM soil, and cleaned with a traditional, residue-containing carpet cleaning product.

Then, the right side was sprayed with new Deep Action. Both sides were brushed and vacuumed.

The results show new Deep Action helps restore carpets by removing soils and the residue left behind from traditional cleaning products.

Traditional Carpet Cleaner Hillyard Deep Action



The Cleaning Companion automatically mixes Carpet Pre-Spray with its onboard water supply as you quickly apply the formula with a handheld wand operating with moderate pressure. Ask your Hillyard Sales Consultant for a demonstration.

Low Moisture, Interim Carpet Cleaning						Arsenal <sup>®</sup> One System	Bulk Containers	
Name Dilution Scent Encapsulation CRI Green Seal					2.5 Liter 1-Gallon		5-Gallon	
Deep Action®+*	12 Oz	Floral	Yes	No	No	n/a	HIL0091806	HIL0091807
Bonnet Cleaner #13+	6 Oz	Floral	No	No	No	HIL0081325	n/a	n/a
*Deep Action also available in 55 gallon drums, HIL0091809.					4 - 2.5 l iter	4 - 1 Gallon	1 - BIB	

+ Safe for use on Advanced 5th Generation Stain Resistant Carpets \* WoolSafe Approved

Restorative, Extraction Carpet Cleaning						Arsenal <sup>®</sup> One System	Bulk Containers			
Name	Extraction	Dilution	Scent	Encapsulation	CRI	Green Seal	2.5 Liter	1-Gallon	5-Gallon	55-Gallon
HD Extraction	In-The -Tank	2 to 6 Oz	Mild	Yes	No	No	n/a	HIL0091406	n/a	HIL0091409
Clean Action® II+	In-The-Tank	1 Oz	Floral	No	No	No	HIL0080725	HIL0090206	HIL0090207	HIL0090209
Carpet Pre-Spray*	Pre-Spray - 1	6 Oz	Mild	No	Yes	Yes	HIL0081425	HIL0096506	n/a	HIL0096509
Extraction pH Rinse	Pre-Spray - 2	2 Oz	Mild	Yes	No	No	n/a	HIL0093006	n/a	n/a
Carpet pH Rinse	Pre-Spray - 2	2 Oz	Mild	Yes	No	No	HIL0083525	HIL0083594	n/a	n/a
Carpet Pre-Spray available in Hillyard Cleaning Companion® Series, HIL0070022, 6 - 1/2 Gallons/Case						4 - 2.5 Liter	4 - 1 Gallon	1 - BIB	1 - 55 Gal	

+ Safe for use on Advanced 5th Generation Stain Resistant Carpets \*WoolSafe Approved

#### Double Down, Dual-Action Carpet Spotting, Formulated with Peroxide and Encapsulation Technology, CRI Approved

Name	Description	Scent	Encapsulation	Pack	Item No.	
Squeeze Bottle	Dual chamber, squeeze bottle. Each bottle is ready to use, no trigger sprayer required.			6 - 32 oz Bottles	HIL0093285	
Trigger Sprayer Starter Kit	Dual chamber, trigger sprayer bottle. Kit comes with 1 trigger and 6 dual chamber refills.	Mild	Yes	6 - 22 oz. Bottles 1 Trigger Head	HIL0104069	
Refills	Dual chamber, trigger sprayer bottle refills to be used with Double Down trigger head.			8 - 22 oz. Bottles	HIL0104070	
Trigger	Special dual chamber bottle trigger head to be used with Double Down refills only.	n/a	n/a	1 - Trigger Head	HIL26016	

Double Down is CRI approved.

Traditional Carpet Spotters				Arsenal <sup>®</sup> One System		Bulk Containers	Kit	
Name	Description	Dilution	Scent	2.5 Liter		1-Quart	KIL	
Carpet Spotter+	Ready to use in bulk containers, Diluted at 6 Oz. per gallon of water in Arsenal System.	See Desc.	Mild	HIL0081525		HIL0091004	n/a	
Carpet Spotter Gel+	Highly concentrated gel clings to carpet fiber to quickly dissolve oil and water-based soils.		Mild	n/a	n/a	HIL0090904	n/a	
Rust Spotter Gel+	Highly concentrated gel clings to carpet fiber to dissolve and loosen rust spots.		Lime	n/a	n/a	HIL0091104	n/a	
Carpet Debrowner II	Removes coffee, tea, urine and yellow oxidized stains from light colored carpet.		Mild	n/a	n/a	HIL0090704	n/a	
Liquid Gum-Go®	Formulated for the safe and effective removal of gum.	RTU	Citrus	n/a	n/a	HIL0091204	n/a	
Carpet Spotting Kit	Contains 1 quart of each of our traditional spotters and Take Down®, maid caddy, 3 trigger sprayers, a tamping brush, bone scrapper, toweling, and spotting chart.	RTU	n/a	n/a	n/a	n/a	HIL0090069	
+ Safe for use on Advanced 5th Generation Stain Resistant Carpets +WoolSafe Approved			Case:	4 - 2.5 Liter		12 - Quarts	1 - Kit	

#### **Specialty Products**

Name	Description	Dilution	Scent	1-Quart	1 - Gallon	Powder
Soft Surface Sanitizer	Cleaner, sanitizer, and deodorizer for synthetic carpet. EPA reg.	2 to 16 Oz	Lemon	n/a	HIL0091906	n/a
Clean Release®+	Concentrated shampoo for dry foam carpet cleaning machines.	2 to 8 Oz	Pine	n/a	HIL0090506	n/a
Carpet Anti-Stat*	Stops annoying static shock in carpets and eliminates the buildup of static electricity, 1gal/400 sq. ft.	RTU	Citrus	n/a	HIL0091606	n/a
Soil-Stop®+	Concentrated soil and stain retardant protects carpet from dry, water-based, and oil-based stains.	1 to 6 Oz	Mild	n/a	HIL0092706	n/a
Carpet Booster®	Fast working, non-chlorine, oxygen-based, granular cleaner that brightens colors, removes yellowing.	1 to 4 Oz	Clean	n/a	n/a	HIL0091500
Defoamer II*	Concentrated, stable emulsion reduces foam in tanks.	1/2 to 6 Oz	Mild	HIL0018304	HIL0018306	n/a
			Cherry	HIL0046604	HIL0046606	n/a
Take Down®	Natural odor destroyer attacks organic matter (urine).	1 to 12 Oz	Green Apple	HIL0046704	HIL0046706	n/a
			Fresh	HIL0046804	HIL0046806	n/a

\* Carpet Anti Stat also available in 55-gallon drum HIL0091609, Defoamer II also available in 55-gallon drum HIL0018309 + Safe for use on Advanced 5th Generation Stain Resistant Carpets \*WoolSafe Approved

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Case: 12 - 1 Quart 4 - 1 Gallon 6 - 2 lb.