



Promotional Items:

Size: 48 x 110 – all colors will handle through a single VTC HUB Stock.

All products will be classified as stock.

All other large panel sizes (ex: 48x48) will not be stocked at this time and have a MOQ of Full Pallet Only.

Freight Cost

There will be a standardized freight charge based on the number of panels shipped per order. Orders that are consolidated by the customer on the same PO and released together will be loaded into crates, based on a maximum of 20 panels per crate. Orders will be packed based on how it was ordered. Warehouse cannot combine orders in same crate if placed separately.

1. There will be a standard \$299 flat charge for all shipments up to 10 panels, as noted for consolidated orders above.
2. The 11th panel and greater will be charged a rate of \$0.80/sqft, roughly \$29 per panel.

Freight costs will show as a separate line item in the final invoice and will not be visible on order confirmations.

*Orders that are not consolidated will ship as separate orders and have their own freight charge per order, based on the above freight rates of \$299 per crate or up to 10 panels. (see chart on pg. 2)

*This is limited to the 16 states in the Virginia Tile service area (PA (P1), OH, IN, KY, NY (Y1), IL, MO, MI, WI, MN, ND, SD, IA, NE, KS, OK, NY). Any shipments outside of this area will be charged a quoted LTL rate.

Order Placement

All orders ship directly to the customer via LTL. These are the terms of sale and should be expected as part of the pricing.

Minimum Order Quantities (MOQ) are as follows

- Stock and Bookmatch items are sold by Minimum of 2 sheets or more per order. Stock and Bookmatch 48x110 sku's can be mixed to hit the 2-sheet minimum.
- All orders must ship complete
- Panels must be written on separate order from standard tile and other material.
- Orders are picked and shipped based on how the order was submitted.

Delivery Process

All orders will ship from a single VTC HUB Stock (LDC) and will be destined for only 2 locations, however the freight charges will be the same;*

1. Directly to the customer location
2. Directly to the VTC local branch warehouse for customer pickup (will not be delivered by VTC local truck)

*Special circumstances such as job-site deliveries, liftgates, etc. will not be considered at this time.

**There will be no discount for pickup at the branch

***VTC Will not deliver to the customer on the regular delivery schedule.

****All Porcelain panel shipments will be separate from standard tile shipments and will not be included in the customers already agreed to local delivery charges.

VTC will not “transfer” material in the same process as other tile and stone products. The inventory, logistic and pricing for these products is specialized and will not be consistent with existing processes.

Lead Time

48 x 110 Stock items **2-3 weeks**

All Other Sizes will be Non-stock shipping on next supplier shipment; Full pallet Only.



Terms and Conditions

Pickup and Handling requirements

- Transporting and handling porcelain panels requires specialized equipment. We expect each professional to invest in that equipment to avoid personal and property damage.
- Transfer of ownership of each shipment happens at pickup and delivery, where the BOL must be signed by the authorized customer agent.
- It is recommended that anyone handling large format panels uses approved suction cups mounted to a rigid frame to prevent panel deflection and damage during manual handling.

Customer delivery

- Customer warehouse delivery will be on a standard LTL.
- It is recommended that crates be picked up with forks entering from the short side of the crate, with more than 33% of the crate being supported by forklift forks, which in this case is 73".
- In most cases fork extensions will be required. The OSHA guidelines states that
 - 1) Forklift fork extensions must not exceed 1.5x the length of the fork. 2) Only use extenders that match the width of your forks. 3) Never exceed the load capacity printed on the fork extenders. 4) When picking up a load, the load center should never exceed 50% of the fork extension.

Customer pickup at VTC location

- Customers picking up at a VTC location will be required to sign the BOL at the time of pickup to ensure panels were delivered to them without damage. At that time the ownership of the material is the responsibility of the customer. damage occurring in handling or transportation of the shipment will not be credited or reimbursed by Virginia Tile.
- The Virginia Tile warehouse representative reserves the right to refuse loading of material onto or into a vehicle that they deem unsafe for them or potentially liable to the company or safety of others in the area.

Returns

VTC Will not return any porcelain panel products. This includes all tiles with a surface area larger than 7sqft. (32"x32" and larger) regardless of the manufacturer, material or thickness.

Damage & Claims

Claims will be processed in line with all other Virginia Tile product claims

Additional Freight Charges – Reference Chart

# of Panels (1-10)	1	2	3	4	5	6	7	8	9	10
Additional Freight Charge	\$299.00	\$299.00	\$299.00	\$299.00	\$299.00	\$299.00	\$299.00	\$299.00	\$299.00	\$299.00
# of Panels (11-20)	11	12	13	14	15	16	17	18	19	20
Additional Freight Charge	\$318.30	\$347.23	\$376.17	\$405.10	\$434.04	\$462.98	\$491.91	\$520.85	\$549.78	\$578.72
# of Panels (21-30)	21	22	23	24	25	26	27	28	29	30
Additional Freight Charge	\$607.66	\$636.59	\$665.53	\$694.46	\$723.40	\$752.34	\$781.27	\$810.21	\$839.14	\$868.08
# of Panels (31-40)	31	32	33	34	35	36	37	38	39	40
Additional Freight Charge	\$897.02	\$925.95	\$954.89	\$983.82	\$1,012.76	\$1,041.70	\$1,070.63	\$1,099.57	\$1,128.50	\$1,157.44