Comprehensive Packaging Solutions *fit to your needs.*



When you need the *perfect combination* of packaging products and value-added services, choose the people who take direct ownership for delivering you success.

We'll be here.

Pipeline Packaging℠

An Employee Owned Company

ISO 9001 : 2015 Certified



The Distributor Advantage

As a distributor, Pipeline leverages its buying power with more than 300 global suppliers and manufacturers to offer competitive pricing and provide customers with a breadth of choices. Unlike manufacturers, we are able to offer a great deal of flexibility through our core services, which allow you to modify stock packaging/ palletizing, enjoy just-in-time delivery, consider custom packaging design and more.

Manufacturers simply aren't equipped to be as nimble.











An Employee Owned Company

Pipeline Packaging has been part of the CSCC Employee Stock Ownership Plan (ESOP) since 2014, when founder and owner Chris Page sold ownership in his company to the employees. It was a natural move: the company already had a culture of employees taking ownership for their roles and the company's success; this move simply formalized Pipeline's DNA.

The advantage to you? Every person you interact with at Pipeline is an owner. Each individual takes personal responsibility for ensuring you receive the exact solution for your specific needs, as well as unmatched customer service.

1963

Chris Page first started building pail lines through his new company, Cleveland Steel Container Corporation.

1988

Pipeline Packaging launched as a subsidiary of the Cleveland Steel Container Corporation.

1994+

Pipeline Packaging has won a range of awards and recognition from industry leaders and organizations.

2000+

15+ strategic aquisitions to enhance our distribution footprint.

2014

Pipeline was sold to its employees, joining the ranks of Employee Stock Ownership Plan (ESOP) companies.

A BRIEF HISTORY OF PIPELINE PACKAGING

COMMON PACKAGING CHALLENGES

Every industry we serve faces unique challenges when it comes to sourcing packaging. Pipeline's wide range of packaging solutions, from every type of container imaginable to complementary support services, offer complete flexibility while removing the headache of managing complex shipping and handling challenges.



Agricultural, Lawn and Garden

As with all retail environments, products in this industry must stand out on store shelves. But packaging must also be durable enough to protect the product while being chemically-compatible. Pipeline offers a full range of packaging options that marries attention-grabbing design with quality.



Automotive Aftermarket

Practical yet attractive packaging is a must for the automotive industry. How your product looks compared to the competition can be just as critical as how effectively it performs. Likewise, having a guaranteed packaging supply that can accommodate changing buying patterns is essential for speed to market for those who plan to outpace the competition.



Beverages, Juices and Dairy

Maintaining reasonable costs and staying FDA-compliant, while presenting attractive designs that grab attention on the shelf, is a challenging mix. Pipeline's full range of products and complementary services ensure that hitting this ideal no longer has to be a challenge.





Foods and Flavorings

The food industry requires manufacturers to take utilitarian, food-grade packaging and turn it into something that grabs attention and stands out on store shelves. Pipeline allows you to choose options that combine beautiful, attention-grabbing design with the highest quality packaging material, helping your brand to continue attracting customers time and again.



HAZMAT and Environmental

Given that each chemical is unique from all others, compatibility issues create headaches for purchasers. Choosing the right container for the right material, from safety to compliance, no longer has to be complicated with Pipeline's full line of HAZMAT shipping options.



Household Chemicals and Cleaners

With significant local competition, quick turnaround times and cost-effective solutions are critical in the household industry. The flexibility that Pipeline can offer provides a unique advantage, allowing you to stay focused on creating innovative new products in this space.



Industrial Chemicals and Cleaners

Sourcing chemically-compatible packaging that also meets UN shipping requirements is hard enough. Adding in the need to transport your products economically, chemical shipping is tough to get right. Pipeline's range of package types (and complementary services) will keep you compliant and cost efficient.



BY INDUSTRY







Liquors, Spirits, Wines and Beers

Achieving positive shelf appeal is critical. Matching the right look and feel with a strong brand message ensures your product keeps moving off the shelf. Meanwhile, maintaining reasonable costs is crucial to the bottom line. Pipeline's wide spread of packaging and design options can help you find the right balance point for your brand.





Medical and Scientific

Driven by exacting specifications that require high degrees of quality and control, both of these fields are also broken into specializations, each employing niche packaging for their unique types of research and development. Pipeline's full range of packaging solutions can help your organization meet all of its packaging needs in one place.



Paints, Coatings, Adhesives and Inks

Purchasers often face prohibitive costs of finding alternative packaging sources because of last-minute market fluctuations. UN testing, modern designs and the variety of packaging options needed are other common challenges that Pipeline can help you address.



Personal Health and Beauty

Matching UN testing compliance and the need to stand out on store shelves is never easy. Pipeline can help you walk this balancing act, while providing the breadth of offerings and quick turnaround times you need to avoid ever having to look for alternative sourcing due to last-minute market fluctuations.



Pet and Vet

Appealing sprayers and bottles along with vibrant decorating is the new norm in the animal healthcare industry. Meanwhile, sustainable packaging demand has risen. At the same time, most companies in this industry are smaller and find it challenging to compete against larger providers. Pipeline's packaging solutions can help you meet consumer demand while maximizing your competitive edge.



Pharmaceutical/Nutraceutical

While packaging must comply precisely with specifications to protect the contents while offering safety features to the end user (such as tamper evidence and child proofing), it also must have shelf appeal to communicate the product's efficacy and the brand's quality. Pipeline's packaging options take both of these challenges into consideration.

PIPELINE PACKAGING PRODUCTS

Packaging Solutions for Every Shipping and Handling Challenge

Pipeline's breadth of packaging solutions cover any possible scenario you might face. From any product type to specialty needs like hazardous material shipping, trust Pipeline Packaging to get the job done. As a complement to our packaging materials, you'll also find a full range of managed services that will make your packaging and shipping operations a breeze.



Bottles

From glass to plastic, Pipeline Packaging's bottle options are virtually unlimited. Common applications include pharmaceutical glass, food grade packaging and industrial containers.



Cans

Metal and hybrid plastic cans are a mainstay in the automotive and paint/coatings industries. Pipeline Packaging has everything from metal paint cans, f-style cans, hybrid round cans, aluminum cans and more.



Closures

Pipeline Packaging offers a wide selection of metal and plastic closures, from plastic caps and lids to metal facets and plugs. You can also choose from safety features such as screw caps, tamper-proof seals and more.



Cubitainers

The Cubitainer® is a rigid packaging alternative that can promote sustainability while reducing transportation and storage costs. The Cubitainer is lightweight, durable, stackable and completely customizable. The Cubitainer is capable of shipping hazardous materials and UN marked cartons are available.



Drums

Pipeline offers a range of steel, plastic and fiber drums for industrial and food-grade applications. We can also provide any steel fittings if, for example, you need to attain a specific UN rating.



Hazmat and Safety

Get the right fit for your hazardous material shipping needs to comply with all federal and international laws and regulations. Pipeline Packaging can help you choose the best option, as well as understand the UN markings you'll need to include on your packaging.



Jars

From small glass jars carrying honey or mayo to wide-mouth plastic jars for the healthcare industry, Pipeline offers a wide range of both glass and plastic jars to meet your needs.



Pails

Pipeline has everything from HDPE pails and covers, tight head steel pails, open head steel pails, lug covers, ring seal covers and more. We also carry a range of interior coatings and linings for steel pails and drums.



Sprayers and Pumps

Options range from mist and trigger sprayers, useful for dispensing a wide variety of products in the agricultural lawn and garden, automotive and household cleaner industries, to lotion and foam pumpers, ideal for the health and beauty industry.



Totes

New and reconditioned plastic totes are available when you need to supersize your shipment. Options are available in 120, 275 and 330 gallon sizes.



Tubs

Plastic tubs are secure, sturdy and versatile and can be used to store everything from hazardous material to food. Pipeline Packaging carries sizes ranging from 4 ounces to 1 gallon, in a range of colors and resins.

SCAN ME!

Visit our website to see everything Pipeline Packaging has to offer.

AND SERVICES





After investing in Pipeline Packaging's products, you gain exclusive access to a suite of packaging services that can reduce your costs and increase productivity. With Pipeline's ***ISO 9001:2015 Certificate****, we are committed to excellence in service and continuous process improvement.*

Custom Assembly and Decorating

Reduce labor and administrative costs by outsourcing custom packaging and assembly to Pipeline. Our team is readily available to help streamline processes required for custom container modifications, part assembly, label printing services, package palletizing and more!



Engineering and Testing

Package testing is vital. Pipeline Packaging can help ensure package preventative measures are taken by using the Six Sigma package performance testing methods.

Global Sourcing

With a multitude of suppliers, complex product options and a constantly changing market environment, sourcing product containers is time consuming and costly. Leverage Pipeline's relationships with manufacturers near and abroad and save your resources for other projects.

Inventory Management

Using advanced software and best-in-class inventory practices, after investing in Pipeline Packaging products, our team will be there to ensure your inventory is organized and cared for.

Packaging Concepts

From new custom packaging design concepts to a modification to a current package or a cosmetic update, Pipeline is there to provide innovation solutions and efficient turnaround times to help increase profitability and strategic guidance.



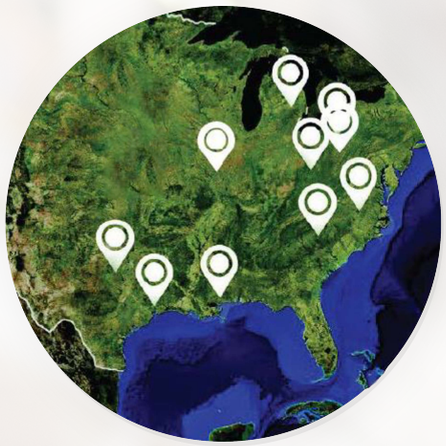
Warehousing and Logistics

Pipeline Packaging has over 1 million square feet of warehouse space throughout the United States. We continue to expand, which helps reduce costs and provides scalable stocking space – a quick and easy solution to storing your inventory. Additionally, we have a team that will oversee the logistics of inspections, freight management, deliveries and more.





Find your Comprehensive Packaging Solutions at PipelinePackaging.com.



LOCATIONS

Atlanta
770.420.8181

Charlotte
704.392.9023

Cincinnati
513.874.6555

Cleveland
440.349.3200

Dallas
817.385.5354

Detroit
248.743.0248

Houston
936.441.9015

New Orleans
833.659.3717

St. Louis
314.696.2312

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